



SALES REPRESENTATIVE

New York (Suffolk, Long Island Area)

AFA Protective Systems, Inc., a 144 year old established fire alarm, security, installation and monitoring company, has an immediate opening for a Sales Representative in our Suffolk County territory.

If you have passion and expertise in business development, account management, lead generation, we want to talk.

This position requires a large amount of sales activity including:

- Calling on existing customer base
- Canvassing for new accounts and opportunities
- Maintaining lead follow-up and a high close rate
- Being active in Industry Associations
- At least 2 years of sales experience in this or similar fields.

Preferred

- Experience and knowledge selling fire alarm and security systems to both end users (property managers, owners, etc.) and contractors.

Compensation package includes Salary, Commission Plan, Expense Reimbursement, 401k Plan, Paid Vacation, Medical and Dental Plans. If you are looking for a company that will provide long term stability, loyalty, unlimited commission opportunities, and are not afraid of a challenge, contact us!

Please send resumes to NYGenMgr@afap.com